

# Kazuki Minami

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## Education

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**University of Tokyo**, Bachelor in Interdisciplinary Sciences Sep 2021 – Sep 2025  
Relevant Coursework: Computer Science, Mathematics, Statistics.

**London School of Economics**, Philosophy and Statistics (Study Abroad) Sep 2023 – Jun 2024  
Relevant Coursework: Statistics, Philosophy of Science, Data Analysis.

## Experience

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**Founding iOS Engineer**, merci – Remote Feb 2025 – Present

- Co-founded and scaled a social platform to 5,000+ DAU and \$2,500 MRR as the sole iOS developer.
- Reduced app binary size by 58% by pruning legacy dependencies and optimizing asset delivery.
- Optimized conversion rates by applying Van Westendorp Price Sensitivity models to subscription tiers, directly increasing monetization yield.
- Implemented a data-driven monetization stack using StoreKit 2 with server-side receipt validation to ensure transaction integrity.

**iOS Engineer**, LinQ – Tokyo, Japan Oct 2024 – Sep 2025

- Owned end-to-end development of the core chat "reply" feature for whoo (30M+ global downloads)
- Managed backend API integration and real-time state management for high-scale communication features.
- Resolved critical concurrency bugs and race conditions within the chat system, resulting in a 31% increase in crash-free sessions.
- Bridged gap between Figma mocks and performant SwiftUI code, maintaining a high bar for UI/UX under rapid ship cycles.

**Excel Tutor**, London School of Economics (LSE) – London, UK Sep 2023 – Jun 2024

- Translated complex financial modeling and statistical data logic for 15+ students, focusing on data integrity and analytical clarity.
- Demonstrated high-level communication skills by bridging the gap between technical data logic and non-technical end-users.

**Security Engineer**, LINE Corporation – Tokyo, Japan Jun 2022 – May 2023

- Developed anomaly detection algorithms to identify and mitigate financial fraud within high-scale gaming ecosystems.
- Terminated illegal currency exploitation in major titles, protecting the digital economy of apps with millions of active users.
- Specialized in large-scale data monitoring and the automation of security threat mitigation.

**Mathematics Private Tutor**, Independent – Tokyo & London Apr 2021 – Apr 2023

- Mentored students in Calculus, Linear Algebra, and Discrete Mathematics
- Developed customized curriculum focusing on problem-solving frameworks, improving student performance by an average of two letter grades.

## Technical Projects

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**PushupTax (Beta)**, Independent Project – iOS May 2025

- Built an AI exercise tracker using VisionKit (on-device AI) for automated repetition counting.
- Managed data persistence and server-side logic using a Supabase and PostgreSQL backend.
- Learned to implement real-time computer vision processing in a mobile environment.

**Study Cat**, App Store – iOS May 2024

- Shipped a productivity app with 29,000+ downloads; implemented SwiftData for local persistence and WidgetKit for real-time user updates.

## Honors

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**iOS Engineering Finalist**, Eureka (Match Group) - Pairs Hackathon Jan 2025

**Venture Funding POC**, Japan Venture Academy (Trust Smith & Capital) Apr 2025

**Victor and William Fung Foundation Scholar** Sep 2023 – Jun 2024

## Skills

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Code: Swift, SwiftUI, UIKit, VisionKit, ActivityKit (Dynamic Island), StoreKit 2, SwiftData, PostgreSQL, Sigma, UI/UX Prototyping  
Logistics: Australian Citizen (E-3 Visa Eligible), Japanese Citizen, English, Japanese.